

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

Annual Compliance Report, 2020

Docket No. ACR2020

CHAIRMAN'S INFORMATION REQUEST NO. 20

(Issued February 19, 2021)

To clarify the basis of the Postal Service's FY 2020 *Annual Compliance Report*, filed December 29, 2020,¹ the Postal Service is requested to provide written responses to the following questions. Answers should be provided to the individual questions as soon as they are developed, but no later than February 26, 2021.

USPS Marketing Mail Products

1. Please refer to the Postal Service's response to Chairman's Information Request No. 11, question 8, in which the Postal Service estimates the impact of the January 2021 price increase for USPS Marketing Mail Carrier Route on FY 2021 volume, revenue, cost, and contribution.²
 - a. Please confirm the estimated FY 2021 before-rates volume is 4,967.35 million. If not confirmed, please provide a corrected value.
 - b. Please confirm the estimated FY 2021 before-rates revenue is \$1,727.38 million. If not confirmed, please provide a corrected value.

¹ United States Postal Service *Annual Compliance Report*, December 29, 2020.

² Responses of the United States Postal Service to Questions 1-16 of Chairman's Information Request No. 11, February 11, 2021, question 8 (Response to CHIR No. 11).

- c. Please confirm the estimated FY 2021 before-rates cost is \$1,371.99 million. If not confirmed, please provide a corrected value.
 - d. Please provide supporting workpapers demonstrating the confirmed or corrected values from parts a., b., and c. of this question.
- 2. Please refer to the Response to CHIR No. 11, question 9, in which the Postal Service estimates the impact of the January 2021 price increase for USPS Marketing Mail Flats on FY 2021 volume, revenue, cost, and contribution.
 - a. Please confirm the estimated FY 2021 before-rates volume is 6,810.35 million. If not confirmed, please provide a corrected value.
 - b. Please confirm the estimated FY 2021 before-rates revenue is \$1,995.01 million. If not confirmed, please provide a corrected value.
 - c. Please confirm the estimated FY 2021 before-rates cost is \$4,521.08 million. If not confirmed, please provide a corrected value.
 - d. Please provide supporting workpapers demonstrating the confirmed or corrected values from parts a., b., and c. of this question.

By the Chairman.

Michael Kubayanda